



eCSTASY Technology And Network Corporation

Office Add: No. 2. Sahastraarjun Complex, B/h Fame Cinema,
Tagore Nagar, Nashik-Pune Road, Nashik-422006
[Maharashtra - INDIA]

URL: <http://www.xtancorp.com> email: info@xtancorp.com

Distributorship / Sales Agency Offer

Dear Sir/Madam,

Very First we thank you very much for your keen interest in our company and products.

We are happy to inform you that The Management of X-TAN Corporation is now changed and New Management is consist of Industrialists and Chartered Accountants and experienced professionals.

We, **eCSTASY Technology And Network Corporation**; X-TAN Corporation, is a General Trading Company having business interest in Information & Technology, Energy and Brand Business.

In Energy Business Division, we deal with renewable energy and energy saving products.

Having registered office at Nashik-Maharashtra and overseas Offices at Hong Kong and Shenzhen-China, we are direct importing energy saving LED Lighting Products and Solar Products.

We are now appointed as a National Distribution Business Partner by Xiang LED International - Shenzhen (China). Xiang LED International - Shenzhen (China) is a Professional LED Manufacturer in China and having more than 1000 types of LED Lights, which includes, Bulb Light, Tube Light, Spot Light, Panel Light, Down Light, Street Light, Flood Light, High Bay Light, Strip Light, Garden Light, Waterproof Light, Decorative Lights, etc....

For strengthening its business, we are now looking for Sales Agents and/or Distributor Partners.

Our Offers for Distributorship is as under

What we offer?

- a. We offer exclusive Distributorship for your territory.
- b. Marketing will be done by the Company
- c. Sales man power will be appointed by the company and will give you services.
- d. All sales man power's expenses like salary, conveyance, incentive, etc... will be paid by the company.
- e. All Sales and Marketing support like, Poster, Banner, visiting cards, Schemes etc... will be decided by the Company as per market and business volume
- f. Price will be decided by the Company
- g. Guarantee and Warranty will be covered by the Company
- h. Initially we will provide 30 days credit and can be extended as per the market.
- i. We offer 20% Gross Profit Margin to Distributor
- j. We offer 30-40% discount on MRP to Retailer
- k. Our Quality is comparable to International Standards



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- l. Our Prices are 10-20% Lower Compare to Branded Companies
- m. Product Range: We offer LED Housing Bulbs, LED Tube Lights as a primary products and further we offer all types of LED Lighting products on order to order base.
- n. We also offer Solar Power Accessories and Solar Power Solution on case to case base
- o. Margin on Solar Power Accessories and Solar Power Solution will be offered case to case basis

What we are looking for?

- p. For District Level Distributorship : We required refundable and Interest Free Deposit Rs. 3,00,000/-
- q. Distribution and Recovery will be your responsibility. Our Company sales executive will brought an order and hand over it to you, you will distribute the products as per the order and you will be sole responsible for recovering of the payment .
- r. If the Turnover is more than you need to increase the deposit as per the mutual discussion.

If above terms and conditions are acceptable to you, then we can go ahead.

If you have any query, please ask us

If you have any better business plan, inform us

We look forward for your favorable reply, and we assure you good business and earning opportunity.

Thanking you

for **eCSTASY Technology And Network Corporation**

Kumar Sanjay

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